

2026 Ski & Learn Speaker Line Up



FRIDAY, MARCH 13, 2026 7:30 - 9:30 AM (MT)

Dr. Forrest Bryant

Sponsored by MedDent Solutions

In-Person Keynote Presentation

"Beyond the Drill: Boost Earnings, Build Value and Exit on Your Terms"

Course Description: Gain a clear understanding of your practice's financial metrics and why they matter. This session will help you recognize signs of "expense creep," evaluate opportunities for additional revenue streams, and understand your EBITDA—an essential number that becomes increasingly important as you begin planning your eventual exit strategy. Whether you anticipate selling to a DSO, arranging a private sale, or simply preparing for retirement in the years ahead, the financial decisions you make today directly influence your future options and practice value. Brought to you by MedDent Solutions.

Learning Objectives:

- Expense Review
- Income Opportunities
- Identify Your "Exit Number"
- How To Increase Your EBITDA

FRIDAY, MARCH 13, 2026 4:30 - 6:30 PM (MT)

Dr. Forrest Bryant

In-Person Keynote Presentation

"Insurance Reimagined: A Strategic Tool for Dental Wealth"

Course Description: Dentists face unique financial risks—from income dependency on clinical ability to practice ownership liabilities and long-term transition planning. Participants will gain a practical understanding of how different types of insurance—such as disability, life, and specialty coverage—can be intentionally integrated into a comprehensive financial strategy. Through real-world examples and planning frameworks, attendees will learn how insurance decisions impact personal wealth, business continuity, and generational outcomes, particularly for high-income professionals and practice owners. Brought to you by MedDent Solutions.

Learning Objectives:

- **Understand the unique insurance risks dentists face**, including income interruption, practice ownership exposure, and transition planning.
- **Reframe insurance** as a proactive wealth-building and financial planning tool rather than a standalone expense.
- **Identify key insurance solutions**—such as disability and life insurance—and understand how they support cash flow, tax efficiency, and long-term planning for dentists.
- **Recognize common insurance planning gaps** among dental professionals that can undermine personal wealth and practice value.
- **Integrate insurance strategies** into a broader financial plan that supports practice growth, retirement readiness, and legacy goals.

2026 Ski & Learn Speaker Line Up



SATURDAY, MARCH 14, 2026 7:30 - 9:30 AM (MT)

Mr. Ben Line and Mr. Casey Hiers

Sponsored by Four Quadrants

In-Person Keynote Presentation

**“The Practice Owners Guide to the Business Side of Dentistry
Part 1”**



Course Description: Are you losing sleep over debt, inadequate insurance reimbursements, unstable income, sudden tax surprises, and ambiguous retirement plans? Is there an underlying sense of unease that your practice is not earning you enough, hindering your savings, and jeopardizing your retirement goals?

If you answered yes to any of these questions and if you're not willing to settle, then this course is for you. Learn how different aspects of your finances are interconnected, including cashflow, retirement, accounting, taxes, overhead, and investments. Without proper systems and processes, your finances can become unbalanced.

It is crucial to have proper dental accounting processes, timely account reconciliation, and a detailed chart of accounts to control overhead and avoid tax surprises.

It is important to give the same amount of expertise to the business side of your practice as you do to the clinical side. Doing so can result in a 7- to 8-figure difference in your net worth over the course of your entire career. Brought to you by Four Quadrants

Learning Objectives:

- Overcome poor insurance reimbursements
- Identify problem areas that prevent maximizing cashflow
- Discover actionable strategies to improve your practice and personal finances
- Hear real-life success stories and examine case studies from your peers
- Uncover the biggest business challenges in dentistry

FRIDAY, MARCH 14, 2025 4:30 - 6:30 PM (MT)

Ben Line and Casey Hiers

In-Person Keynote Presentation

“The Practice Owner’s Guide to the Business Side of Dentistry” Part 2

Course Description: In this follow-up session, we will move beyond identifying financial stressors and take a closer look at the practical steps you can implement to regain control of your practice’s financial health. We’ll examine the root causes behind shrinking margins, explore strategies to stabilize income, and outline a clearer path toward long-term security. There will be time for a question-and-answer period as well.

2026 Ski & Learn Speaker Line Up



SUNDAY, MARCH 15, 2026 7:30 - 9:30 AM (MT)

Dr. David Landwehr

Sponsored by Dentsply

Live Webinar Presentation – Company Representative Onsite

“Better Endodontic Outcomes for the General Dentist or Specialist: Building Efficiency with Simplicity Part 1 ”

Course Description: Endodontic success depends on many interrelated factors, but the ultimate goal remains the same: effective removal of bacteria from the root canal system. Because some canals can be difficult to locate and negotiate, it is essential that every canal be identified and shaped to the root apex to achieve maximum disinfection.

This course is designed for both general dentists and specialists who encounter endodontic issues in their practice. The lecture will review practical strategies for locating and negotiating both routine and complex canal anatomies. Participants will also learn a reproducible single-file shaping technique and examine an evidence-based overview of enhanced irrigation protocols. The session concludes with state-of-the-art obturation techniques aimed at improving efficiency, consistency, and clinical predictability.

Learning Objectives:

- Develop clinically relevant strategies for locating typical canal anatomies and identifying hard-to-find canals.
- Explain the critical role of enhanced irrigation following shaping of the root canal system.
- Utilize a single-file reciprocating system to achieve simultaneous orifice modification, glide-path management, and final shaping.

SUNDAY, MARCH 15, 2026 4:30 - 6:30 PM (MT)

Dr. David Landwehr

Live Webinar Presentation – Company Representative Onsite

“Better Endodontic Outcomes for the General Dentist or Specialist: Building Efficiency with Simplicity Part 1 ”

Course Description: This session serves as Part 2 of the two-part course, building directly on the concepts and techniques introduced in Part 1.